

# FUJITSU SERVICES

## Marketing Bulletin

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### **General Statement on the Support for**

### **PowerStor L200/7000 Tape Drives**

### **Applies to the UK and Worldwide**

The rate of enhancement to tape technology has increased dramatically over the past few years. This has provided both increased capacity and throughput, enabling the adoption of small, more cost-effective library solutions, and delivery of significant operational savings. The availability of industry standard devices such as LTO has delivered much improved cost of ownership to all users.

As customers update their tape drives to these more modern technologies, the number of older technology tape devices falls below the critical level at which our OEM suppliers are able to provide the appropriate level of support. As a result, Fujitsu is also unable to provide such support.

The PowerStor L200/7000 tape drive has now reached the end of its serviceable life and it has become necessary, due to the shortage of skills and quality spares, to withdraw support for this device.

**This Marketing Bulletin formally announces the complete withdrawal of support worldwide for PowerStor L200/7000 tape drives at the end of December 2006. Support for PowerStor L200/4000 tape drives has already been withdrawn (see MB/04/007).**

As part of Fujitsu Services' customer care policy, this Marketing Bulletin is being issued to provide as much notice of withdrawal of support as possible, to facilitate future planning and to give time to carry out the necessary data migration.

Fujitsu is committed to support OpenVME until at least 2020 and there is a full range of replacement products that will satisfy all customers' requirements.

Fujitsu will continue to support other tape devices in line with the published Withdrawals Roadmap (see [www.vmesupport.net](http://www.vmesupport.net)), which is, however, subject to change.

## **Alternative Products**

There is a range of replacement storage products. The replacement product will depend on the customer's current and future processing technology and also the customer's storage strategy, but may involve either more modern LTO-3 based Stacker / Loader devices, the SL500 tape library and associated LTO-2 or LTO-3 tape decks, or the CentricStor virtual tape backup device. Fujitsu provides a range of professional services to help identify the correct storage solution, and seamlessly upgrade and consolidate storage systems to optimise the customer's return on investment.

## **Further Information**

If you require any further information, please contact Ask Fujitsu on +44 (0) 870 242 7998 or email [askfujitsu@uk.fujitsu.com](mailto:askfujitsu@uk.fujitsu.com) quoting reference number 1371.